



Milford
ENTERPRISES

Displays • Kiosks • Retail Environments

Company Profile



Background

Founded: 1983

Size: 135,000 Sq. Ft. of Manufacturing Space

Overview

Milford Enterprises Inc. is a leading designer and manufacturer of custom retail displays, fixtures, kiosks, and environments. We have the ability to enhance your brand, bringing you greater exposure and increase sales. Our innovative designs, value engineering processes, quality construction, competitive pricing and outstanding customer service can help you achieve your goals.

MEI Strengths

- Cutting edge display and retail design teams located in Pennsylvania
- Advanced engineering, project management, and manufacturing departments allow us to maximize material efficiency and minimize labor expense
- Dedicated sales and account management teams, committed to customers satisfaction
- Complete in-house warehousing, shipping, fulfillment and installation capabilities

In-House Capabilities



Company Culture

- 100% customer satisfaction
- Focused on building long-term partnerships with clients
- A stable, dedicated and professional workforce
- Environmentally aware manufacturing processes, in-house recycling and aggressive VOC systems
- A corporate commitment to our community



Company Equipment

- Vutek, wide format six-color digital press
- Silk-screening
- KongsbergXL44 digital cutter
- Retail intelligence ready fixtures
- 5 point-to-point computerized routers
- Giben panel saw
- Homag edge bander
- Contour edge bander
- Full complement of wood working equipment
- Hand lamination



Capabilities

- Design
- Project management & engineering
- Prototyping
- Wood & metal fixture production
- Print & décor
- Metal fabrication
- Acrylic fabrication
- Full service logistics department
- Inventory storage & management
- Installation

In-House Capabilities – Recent Upgrades

**Vutek - wide format
six-color digital press**

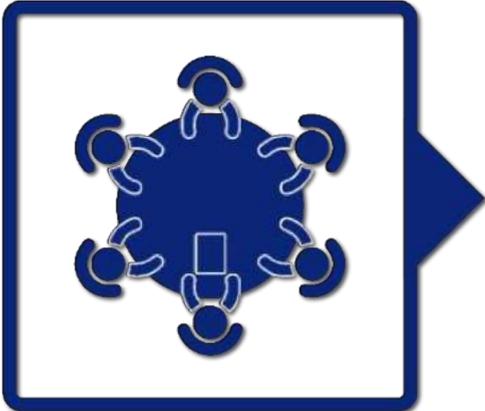


Homag - Edge Bander

The MEI Process

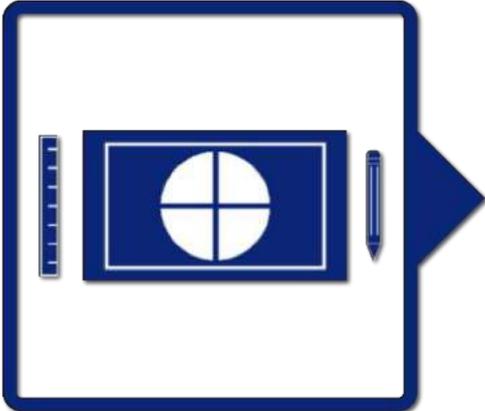
Milford Enterprises Inc. is a one-stop resource for quality construction, design, value engineering, competitive pricing, and unparalleled service.

DEVISE



We discuss the client's unique challenges, brainstorm concepts, and formulate a plan.

DESIGN



Our designers model and present clients with a variety of configurations, offering both form and function.

DEVELOP



The design is engineered and manufactured at our in-house facilities.

DELIVER



MEI's dedicated shipping team coordinates the delivery of your product in a timely manner.

Our Clients



Visionworks

American Standard

THG



metroPCS

Kährs



LifeLine
Smartphone & Tablet Repair

Masland
CARPETS & RUGS

MOHAWK

LUTRON

Tommy Bahama

SIGNET
JEWELERS



OMNIA

Displays & Fixtures

Effective displays are the product of innovative solutions. With unique designs, a display will create a stronger brand presence and clearly communicate your product's features and benefits. Start attracting the buyers you want.



Celliant Performance Sheets



Miele



Armand De Brignac Champagne

Displays & Fixtures



Lutron



American Standard Pod Wall



Karastan



Karhrs

Displays & Fixtures



Russell Stover



Lenovo



GROHE

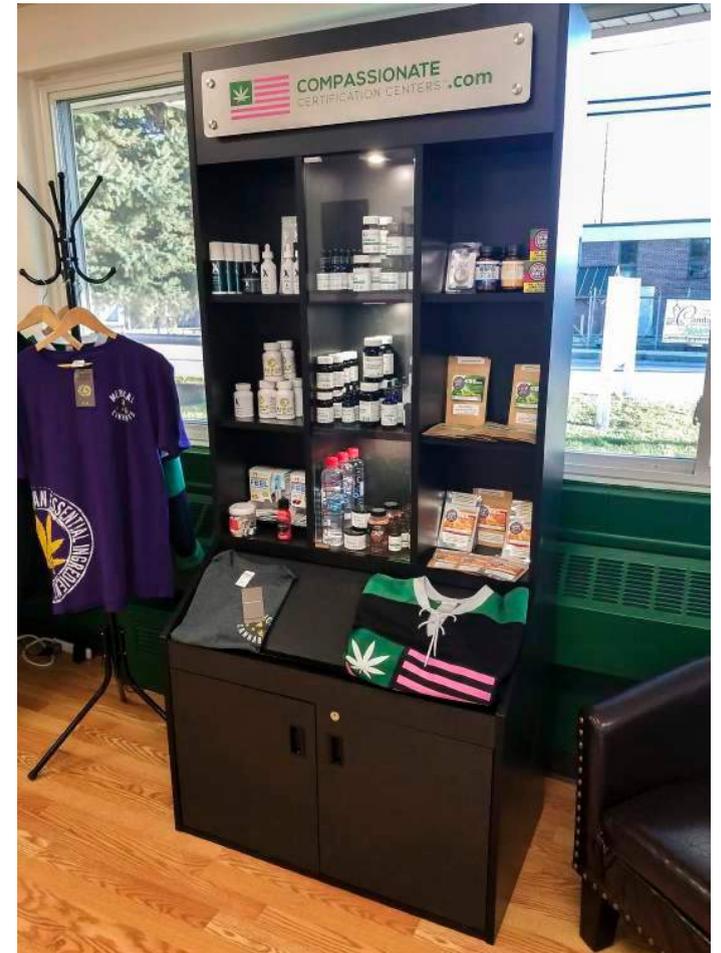
Displays & Fixtures



DXV



Mixmasters



Compassionate Certification Centers

Kiosks

How do you make a kiosk in the center of a mall the Middle of everyone's attention? By designing an attractive, retail-driven environment in a small space. Make it functional, make it stand out, make it distinctive. Our kiosks turn high traffic areas into unique, stand-alone retail environments.



Piercing Pagoda



Deja Vu

Kiosks



B8ta



Lovepop

Kiosks



Rita's



3D Innovation



Boost Mobile



MJ Diamonds

Retail Environments

The retail experience is not just about a pretty space. It is about translating the brand into an environment, pulling traffic into the store, and ultimately, ringing the register. We do not just provide design for design's sake. It is all about the marketing.



Gabriel Center in Carroll's Jewelers



THG Showroom in NYC

Retail Environments



Mandati Jewelers



Piercing Pagoda



Success Charter Schools

Retail Environments



Curio Wellness

Terra Vida Holistic Healing Center

Retail Environments



Shangy's The Beer Authority



Visionworks



Nespresso

Retail Environments



Moxie Salon and Beauty Bar



4Front Ventures

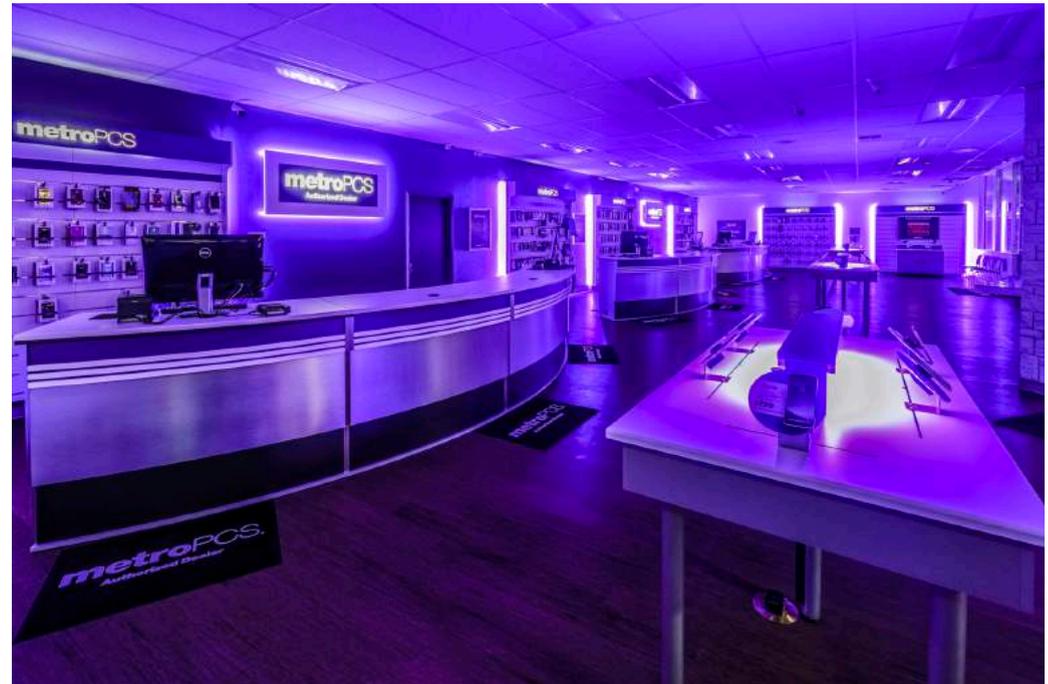
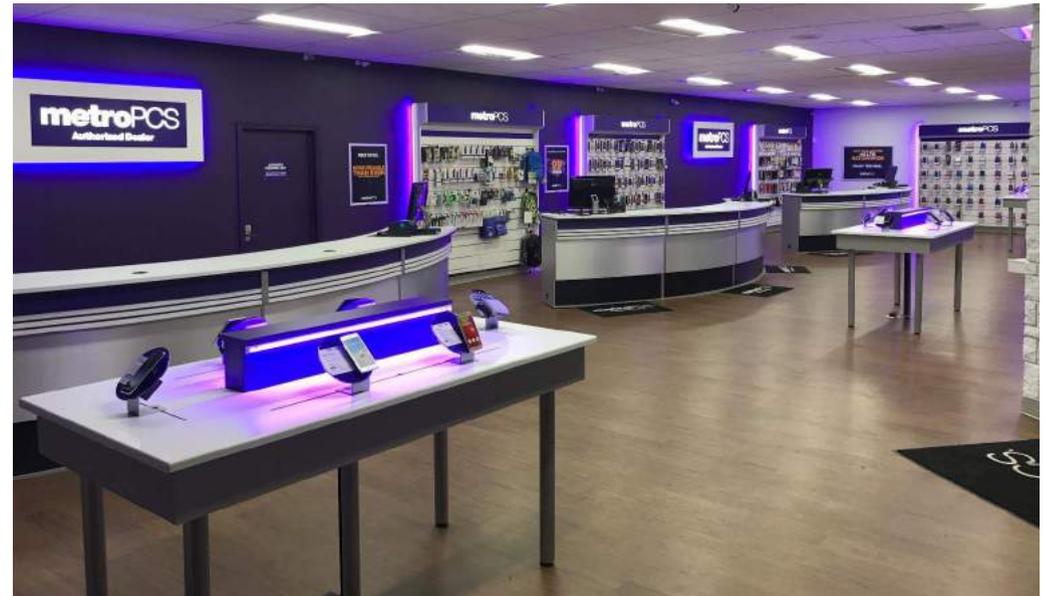
Retail Environments



Lovepop Inline Store

Bright Horizons Day Care

Retail Environments



Metro by T-Mobile

Installation Services

- Local, Nationwide and International network of skilled retail service professionals
- 24 hour service
- Extensive training and quality assurance
- A flexible approach to executing all projects
- A focus on continuous improvement and performance measurement



Project Management

Milford has the capability of providing access to a cloud based Project Management software, that will provide full transparency and collaboration on each project. A summary of the benefits are as follows:

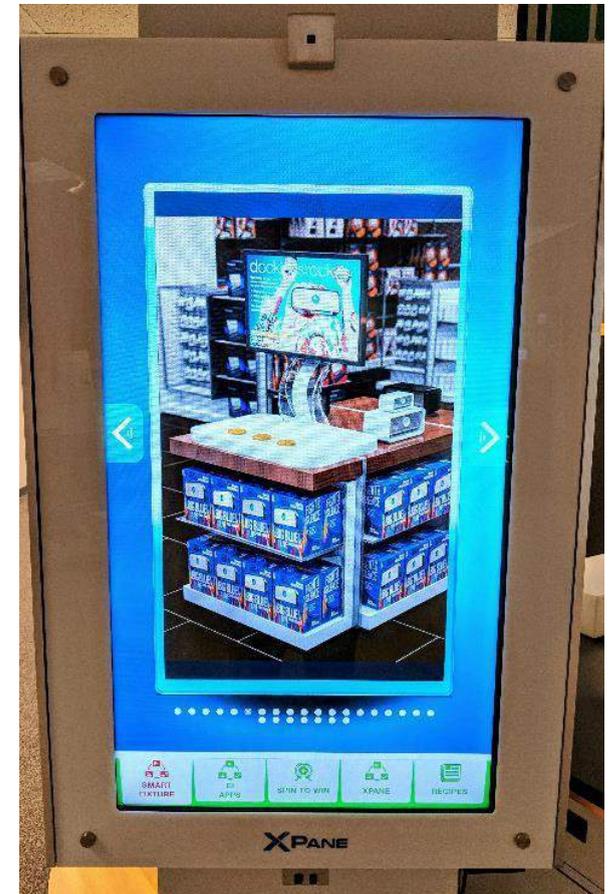
- Cloud based Project Management platform
- Unlimited users, multiple permission levels
- Milestones assigned on each project, with auto reminders & visibility to the status of each
- Dashboards that summarize the current state of each project
- Real time updates and alerts on each project
- Central storage for all project assets. Drawings, pictures, sign-offs, invoices, etc.
- Collaboration tool for all parties involved



Digital Signage

Milford can provide a digital signage solution with the following capabilities:

- Full CMS with the following capabilities
 - Content creation, digital library, campaign scheduler & more
 - Remote content management for all locations
 - Multiple permission levels for content creation, review and distribution
 - Auto notifications if digital screens are off
 - Remote power re-boot capabilities of digital screens
- IR frame functionality, allowing for touch screen capabilities in the future without any further hardware investment
- Commercial grade monitors with hot-swap warranty
- Commercial grade appliances (media players) with hot-swap warranty
- A monthly SaaS is required, the amount being dependent on the solution needed.



Why Milford?

- 35 years of retail design, manufacturing and national roll-out experience.
- A company wide philosophy of Complete Customer Satisfaction.
- Direct manufacturer; 97% of every product we sell is manufactured or processed through our eastern Pennsylvania facility.
- 135,000 square feet of office and manufacturing space
- Additional 120,000 square feet of flex warehouse and fulfillment space available
- Remote warehouse setups to handle any type of roll out, while keeping shipping costs at a minimum
- Available dealer or customer based on-line space planning and component ordering option.
- Available real-time project management software planning and tracking tools.
- Fully integrated ERP system.
- Dedicated sales, customer service and project management team assigned to your account.
- Full in-house fulfillment capabilities.
- In house wide-format printing capabilities.

Standard Terms and Conditions

1. Prices quoted are valid for sixty (60) days and are subject to change thereafter.
2. Terms are 50% deposit, balance at completion of production, pending credit approval.
3. Warehouse storage is provided for up to thirty (30) days after completion of manufacturing. Storage beyond 30 days will be billed at \$.40/cubic foot/month or a \$250 minimum per month. MEI is responsible for insuring finished goods stored in its manufacturing facility and warehouses.
4. Quantities quoted are plus or minus 10%.
5. A minimum of \$500 will be charged for each prototype.
6. All prices are F.O.B. MEI Quakertown, PA and exclude any applicable sales or use taxes.
7. Freight is to be billed directly to the client. In cases in which MEI prepays the freight, the client will be charged cost, plus 15%. A fee of \$4.50 will be charged for each drop shipment.
8. Claims regarding shortages must be made within fifteen (15) days of delivery.
9. All products manufactured by Milford Enterprises are warranted to be free from defects in materials and workmanship for a period of one (1) year from date of shipment from our Quakertown, PA plant. If within such period any such manufactured goods shall be proven to Milford's satisfaction to be defective, such goods shall be repaired or replaced at Milford's option. Such corrections or replacement of defective goods shall constitute a fulfillment of all liabilities in respect to such goods. Milford shall not be liable or responsible for damages to goods, property, or to persons due to improper installation, neglect, abuse, and attempts to utilize the goods under conditions which exceed the designed capabilities or any damage or failures resulting from normal wear and tear.
10. Exceptions to these terms must be agreed to in writing by Milford Enterprises.

Thank You!

